

Call for expressions of interest for International Network Partners of the Enterprise Europe Network

FREQUENTLY ASKED QUESTIONS

Call ID: SMP-COSME-2021-EEN-INTERNATIONAL

Update: 16 July 2021

CONSORTIUM COMPOSITION

Question: Will the wider consortium or the local stakeholders (except the main 2 or 3 official partner) have the access to the database on the EEN platform! If not, will their contact details and descriptions be published on the platform?

Answer: Access to the platform is limited to the contractual partners. The wider consortium, i.e. up to 10 organisations associated to the contractual partners, will have no direct access to the EEN intranet and IT platform. The Project coordinator will have to ensure that the wider consortium is well informed.

Question: Are Sector Groups open to contractual consortium partners only or can stakeholders also participate in these groups?

Answer: Only the (up to) 3 contractual partners will be able to join Sector Groups. However, the wider consortium will be able to support sector group activities via the up to 3 contractual partners.

Question: Could our applicant consortium have 4 main organisations (project coordinator and 3 co-partners)?

Answer: Please bear in mind that such a potential exception will be only an option for organisations located in European countries with which the EU has historically strong trade ties, and that they would

need to be pre-approved before submitting the application.

MEASURING PERFORMANCE

Question: We would like to confirm whether each partner (project coordinator + co-partners) should achieve the set target individually? Can it be achieved mainly by project coordinator?

Answer: If the consortium as a whole reaches the proposed targets, usually there won't be any reason to follow up on the performance of the consortium. However, we may reach out to the Project coordinator to find out why a particular partner does not meet the agreed targets.

Question: What are the conditions for setting numeric targets for the project coordinator or the co-partners?

Answer: Please see info-graphic 'Case study for Network client journey' in section '3. QUALITY OF THE SERVICES' in the call document.

The performance indicators are described in section '5. MEASURING PERFORMANCE AND EFFICIENCY'.

We recommend you also to read through our published success stories:

<https://een.ec.europa.eu/success-stories>

And, to view our Enterprise Europe Network YouTube channel:

<https://www.youtube.com/user/enterpriseeurope>

Based on these Information you should be able to make an estimation how long it will take you to generate partnering and advisory achievements and set the targets accordingly. Achievements often take several months to be established and require the support of European Network partners.

COOPERATION AGREEMENT

Question: In what condition will the "discontinuation of the Cooperation Agreement" happen? Does that mean the cooperation can only be carried on when partners achieve the set target every year? (What about the special conditions like the pandemic in recent years?)

Answer: EISMEA will of course consider exceptional circumstances such as the Covid 19 pandemic. Normally further support such as mentoring is offered before the contractual relations with a partners are discontinued.

Question: Could we add organisations to the wider consortium after submitting the proposal and

during the project timeline or it will be obligatory to add them all before the call?

Answer: There will always be the possibility for amendments during the contract period if both sides agree. However, the maximum consortium size should not be exceeded at any point.

ONLINE INFORMATION SESSION

Question: Will there be an online Information session on the call for expressions of interest?

Answer: Yes. More details about this Information session (date, time) will be published on the EISMEA call page. Moreover, the recorded Information session will be published on the EISMEA call page:

https://eisma.ec.europa.eu/news/call-expressions-interest-international-network-partners-enterprise-europe-network-now-open_en