enterprise europe network

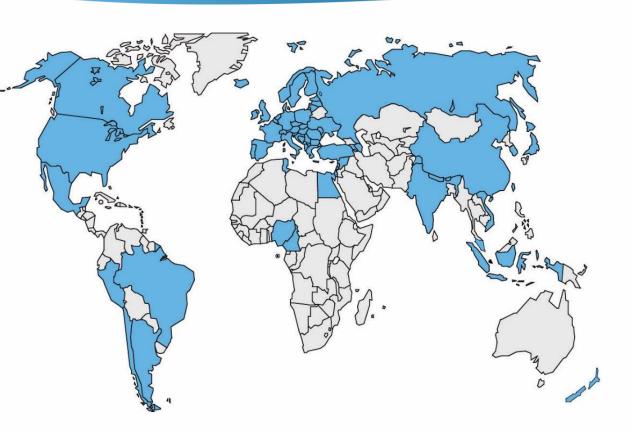








enterprise europe network



Albania Armenia Argentina Austria Belgium Belarus Bosnia and Herzegovina Brazil Bulgaria Cameroon Canada Chile China

Croatia

Cyprus

Denmark

Egypt

Estonia

Finland

France

fYRoM

Georgia

Greece

Germany

Czech Republic

North Macedonia Norway Peru Poland **Portugal** Qatar Romania Russia Serbia Singapore Slovakia Slovenia South Korea Spain Sweden Switzerland

Latvia

Malta

Mexico

Moldova

Morocco

Nigeria

Montenegro

New Zealand

Lithuania

Luxembourg

Hungary Iceland India Indonesia Ireland Israel Italy Japan Jordan

Kosovo

The Netherlands Tunisia

Tunisia Turkey Ukraine

Syria

United Kingdom

USA







The world's largest support network for SMEs with international ambitions

2,882,984 SMEs Over 12 years, almost 2,9 million SMEs benefitted from key Network services







Helping ambitious businesses innovate and grow internationally



2 million SMEs benefitted from our information services and training sessions







Helping companies optimise their international potential though personalised business development advice



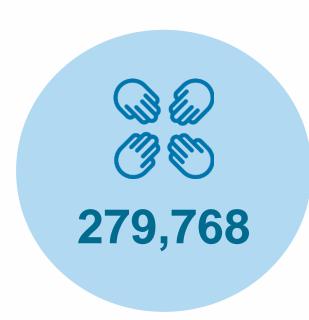
More than 470,000 SMEs got advice from our experts to help them innovate and grow internationally







Helping your business grow faster through new commercial partnerships



Over 279,000 SMEs participated in our brokerage events where they held 785,134 business meetings







Combining international expertise with local knowledge to help take your innovation into new markets



More than 9,000 SMEs benefitted from our tailored innovation support packages







12 years 2008-2020

2,058,830

SMEs benefitted from our information services and training sessions

473,699

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

2,821,765

SMEs benefitted from key Network services 279,768

SMEs participated in our brokerage events where they held 700,282 business meetings

9,468







Evolving services

2017

2008

Partnership and advisory services

2014

Introduced tailored innovation support across the Network

Piloting targeted scale-up services

2019
NextEEN IT platform







Satisfied clients



86 %

Average client satisfaction rate







Looking ahead



65 %
of SMEs who
internationalise
expect to increase their
turnover



85 % of SMEs expect to create or preserve jobs



54 % of SMEs expect to increase their market share







Country by country data 2008-2020

Disclaimer:

- Data is limited to countries that have provided full Network services for the entire period 2008-2020.
- Innovation support packages were introduced in 2015 and so cover a five-year period.







Austria

63,507

SMEs benefitted from our information services and training sessions

15,172

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

113,720

SMEs benefitted from key Network services 32,276

SMEs participated in our brokerage events where they held 21,522 business meetings

2,765







Belgium

28,168

SMEs benefitted from our information services and training sessions

6,325

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

68,620

SMEs benefitted from key Network services 32,319

SMEs participated in our brokerage events where they held 25,228 business meetings

1,808







Bulgaria

51,138

SMEs benefitted from our information services and training sessions

9,360

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

80,590

SMEs benefitted from key Network services 17,603

SMEs participated in our brokerage events where they held 13,341 business meetings

2,489







Croatia

36,435

SMEs benefitted from our information services and training sessions

3,310

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

53,288

SMEs benefitted from key Network services 12,735

SMEs participated in our brokerage events where they held 8,766 business meetings

808







Cyprus

15,060

SMEs benefitted from our information services and training sessions

3,202

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

24,736

SMEs benefitted from key Network services 5,822

SMEs participated in our brokerage events where they held 4,845 business meetings

652







Czech Republic

48,493

SMEs benefitted from our information services and training sessions

12,379

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

90,998

SMEs benefitted from key Network services 27,948

SMEs participated in our brokerage events where they held 23,550business meetings

2,178







Denmark

14,265

SMEs benefitted from our information services and training sessions

4,294

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

31,112

SMEs benefitted from key Network services 11,034

SMEs participated in our brokerage events where they held 9,138 business meetings

1,519







Estonia

15,823

SMEs benefitted from our information services and training sessions

3,775

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

23,607

SMEs benefitted from key Network services 3,109

SMEs participated in our brokerage events where they held 2,077 business meetings

900







Finland

23,854

SMEs benefitted from our information services and training sessions

5,586

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

42,638

SMEs benefitted from key Network services 11,479

SMEs participated in our brokerage events where they held 7,304 business meetings

1,719







France

179,416

SMEs benefitted from our information services and training sessions

49,553

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

301,651

SMEs benefitted from key Network services 60,732

SMEs participated in our brokerage events where they held 46,600 business meetings

11,950







FYROM

6,119

SMEs benefitted from our information services and training sessions

596

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

10,322

SMEs benefitted from key Network services 3,381

SMEs participated in our brokerage events where they held 2,330 business meetings

226







Germany

283,071

SMEs benefitted from our information services and training sessions

63,893

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

439,676

SMEs benefitted from key Network services 78,971

SMEs participated in our brokerage events where they held 61,036 business meetings

13,741







Greece

77,692

SMEs benefitted from our information services and training sessions

44,302

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

166,784

SMEs benefitted from key Network services 28,027

SMEs participated in our brokerage events where they held 22,731 business meetings

16,763







Hungary

83,184

SMEs benefitted from our information services and training sessions

13,684

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

125,640

SMEs benefitted from key Network services 26,180

SMEs participated in our brokerage events where they held 21,382 business meetings

<u>2592</u>







Iceland

16,245

SMEs benefitted from our information services and training sessions

4,538

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

21,714

SMEs benefitted from key Network services 834

SMEs participated in our brokerage events where they held 646 business meetings

97







Ireland

30,646

SMEs benefitted from our information services and training sessions

6,210

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

47,326

SMEs benefitted from key Network services 8,457

SMEs participated in our brokerage events where they held 6,416 business meetings

2,013







Italy

244,054

SMEs benefitted from our information services and training sessions

28,200

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

361,633

SMEs benefitted from key Network services 81,841

SMEs participated in our brokerage events where they held 68,218 business meetings

7,538







Latvia

21,381

SMEs benefitted from our information services and training sessions

7,469

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

36,903

SMEs benefitted from key Network services 6,244

SMEs participated in our brokerage events where they held 4,273 business meetings

1,809







Lithuania

26,521

SMEs benefitted from our information services and training sessions

7,244

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

44,621

SMEs benefitted from key Network services 8,922

SMEs participated in our brokerage events where they held 6,226 business meetings

1,934







Luxembourg

19,958

SMEs benefitted from our information services and training sessions

5,612

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

39,488

SMEs benefitted from key Network services 12,536

SMEs participated in our brokerage events where they held 11,355 business meetings

1,382







Malta

5,566

SMEs benefitted from our information services and training sessions

2,020

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

12,910

SMEs benefitted from key Network services 5,072

SMEs participated in our brokerage events where they held 4,171 business meetings

<u>252</u>







Montenegro

12,310

SMEs benefitted from our information services and training sessions

668

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

17,297

SMEs benefitted from key Network services 4,098

SMEs participated in our brokerage events where they held 3,087 business meetings

<u> 221</u>







Netherlands

39,822

SMEs benefitted from our information services and training sessions

9,960

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

95,322

SMEs benefitted from key Network services 42,726

SMEs participated in our brokerage events where they held 34,163 business meetings

2,814







Poland

108,754

SMEs benefitted from our information services and training sessions

18,472

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

162,493

SMEs benefitted from key Network services 30,258

SMEs participated in our brokerage events where they held 23,082 business meetings

5,009







Portugal

36,296

SMEs benefitted from our information services and training sessions

7,534

SMEs got advice from our experts to help them innovate and grow internationally



58,868

SMEs benefitted from key Network services 13,085

SMEs participated in our brokerage events where they held 9,226 business meetings

1,951







Romania

67,425

SMEs benefitted from our information services and training sessions

8,488

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

108,417

SMEs benefitted from key Network services 30,151

SMEs participated in our brokerage events where they held 22,214 business meetings

2,353







Serbia

16,494

SMEs benefitted from our information services and training sessions

1,137

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

32,417

SMEs benefitted from key Network services 14,391

SMEs participated in our brokerage events where they held 9,121 business meetings

395







Slovakia

10,663

SMEs benefitted from our information services and training sessions

1,412

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

30,787

SMEs benefitted from key Network services 18,187

SMEs participated in our brokerage events where they held 14,203 business meetings

<u>525</u>







Slovenia

25,534

SMEs benefitted from our information services and training sessions

4,135

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

40,642

SMEs benefitted from key Network services 9,909

SMEs participated in our brokerage events where they held 7,038 business meetings

1,064







Spain

313,615

SMEs benefitted from our information services and training sessions

90,784

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

517,327

SMEs benefitted from key Network services 99,779

SMEs participated in our brokerage events where they held 77,731 business meetings

13,148







Sweden

61,923

SMEs benefitted from our information services and training sessions

8,856

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

90,813

SMEs benefitted from key Network services 17,635

SMEs participated in our brokerage events where they held 13,301 business meetings

2,399







Turkey

310,443

SMEs benefitted from our information services and training sessions

44,443

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

437,809

SMEs benefitted from key Network services 76,426

SMEs participated in our brokerage events where they held 59,884 business meetings

6,497







United Kingdom

126,564

SMEs benefitted from our information services and training sessions

32,468

SMEs got advice from our experts to help them innovate and grow internationally



2008-2020 Over 12 years

201,456

SMEs benefitted from key Network services 33,122

SMEs participated in our brokerage events where they held 24,084 business meetings

9,302







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